

## Message Text

UNCLASSIFIED

PAGE 01 FRANKF 04800 231600Z

67

ACTION EUR-12

INFO OCT-01 EB-07 ISO-00 /020 W  
----- 036458

R 231532Z JUL 75  
FM AMCONSUL FRANKFURT  
TO SECSTATE WASHDC 852  
USDOC WASHDC  
INFO AMEMBASSY BONN  
AMEMBASSY BRUSSELS

UNCLAS FRANKFURT 4800

E.O. 11652: NA  
TAGS: BEXP, GW  
SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 428/05/PO 034
2. 07-22-75
3. J. PETER BECKER
4. 428 GERMANY
5. I,D, M
- 6A ---
- 6B IAN KOWIAK, DIRECTOR
- 6C DATIC-ELECTRONIC GMBH & CO. KG
- 55 TRIER
- POSTFACH 3220
7. PHONE: 0651-41173
- TELEX: 47 2761
8. ---
9. 101, 112
- 9A DIRECT SALE, DISTRIBUTOR
10. 35731-0000 MAIN CORE UNITS FOR DESKTOP DATA AND TEXT
- 35732-0000 PREPARATION SYSTEMS. UNIT COST SHOULD BE
- DM 3,000 - 4,000. ANNUAL SALES POTENTIAL FOR THESE
- U.S. PRODUCTS IS ESTIMATED AT OVER \$ 500,000.

THE FIRM IS A MEDIUM-SIZED SUPPLIER OF DATA PROCESSING  
EQUIPMENT. ABOUT 50 PERCENT IS EXPORTED, CHIEFLY TO OTHER  
EUROPEAN COMMON MARKET COUNTRIES. THE FIRM WAS ESTABLISHED  
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PAGE 02 FRANKF 04800 231600Z

UNDER THE NAME REICHERT-ELEKTRONIK IN 1948, ASSUMED ITS

PRESENT NAME IN 1973. IT IS REGISTERED AS A LIMITED  
PARTNERSHIP, WITH A HOLDING CORPORATION AS LIABLE PARTNER,  
INVESTMENT OF ALL PARTNERS TOTALS DM 2 MILLION. FIRM EMPLOYS  
300. THE FIRM HAS A GOOD REPUTATION AND A SOUND FINANCIAL  
STANDING. NO DEROGATORY INFORMATION WAS RECEIVED ON  
PAYMENTS.SULSER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 23 JUL 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975FRANKF04800  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750254-0893  
**From:** FRANKFURT  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750726/aaaaaxnk.tel  
**Line Count:** 67  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** CollinP0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 10 MAR 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <10 MAR 2003 by ThomasVJ>; APPROVED <18 MAR 2004 by CollinP0>  
**Review Markings:**

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06 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** BEXP, GE  
**To:** STATE COM  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006